Sonderforschungsbereich Transregio 15 • A cooperation of: FU Berlin • HU Berlin • Universität Bonn • Universität Mannheim • ZEW Mannheim • LMU München

Newsletter No. 2

February 2014

SFB/TR 15 Seminars

Munich		
Date	Speaker (Institution)	Title
February 3	Heiko Karle (ETH Zurich)	The Timing of Negotiations: Bargaining and the Focusing Effect
February 4	David Huffman (Oxford)	Performance Pay and Worker Intrinsic Motivation: Evidence from a Natural Field Experiment
Berlin		
Date	Speaker (Institution)	Title
February 3	Tim Friehe (Uni Bonn)	Competitive Pressure and Corporate Crime
February 10	Malin Arve (Uni Mannheim)	Long-Term Procurement under Uncertainty: Optimal Design and Implications for Renegotiation and Tender Procedures

Conferences Organized by SFB/TR15 Members

A2 (Konrad)		
Name	Topic	Dates
Kai A. Konrad (with Guttorm Schielderup)	Understanding Tax Havens, Max Planck Institute for Tax Law and Public Finance	January 22-23, 2014

Internal Research Visits of SFB/TR 15 Members

A7 (Strausz/Wolfstetter)		
Name	Topic	Dates
Daniel Krähmer (A5)	visits project A7	January 21-30
Konrad Stahl (C6)	visits project A7	January 27-31

External Research Visits, Lectures and Seminars of SFB/TR 15 Members

A4 (Schmidt)		
Name	Topic	Dates
Joachim Winter (joint with Florian Heiss, Daniel McFadden, Amelie Wuppermann and Bo Zhou)	Plan Switching and Inertia in Medicare Part D: Evidence from Administrative Data Annual Meeting of the American Economic Association, Philadelphia	January 3
Klaus Schmidt	Loss Aversion and Inefficient Renegotiation Cambridge University	February 18
Klaus Schmidt	Loss Aversion and Inefficient Renegotiation University of Nottingham	February 19
B5 (Eckel/Schnitz	er)	
Name	Topic	Dates
Kesternich, Iris	"Professional norms and physician behavior: Homo oeconomicus or homo hippocraticus" (mit Heiner Schumacher und Joachim Winter), Workshop on Behavioral and Experimental Health Economics, University of Oslo	January 7
Kesternich, Iris	"Us and Them: Distributional Preferences in Small and Large Groups" (mit Michael Kosfeld, Heiner Schumacher, Joachim Winter), Department Seminar, Univ. of Copenhagen	January 15
Schnitzer, Monika	"Measuring Spillovers of Venture Capital", at the Development Economics Colloquium University of Hannover	January 22
C5 (Nocke)		
Name	Topic	Dates
Andras Niedermayer	Foreclosure Auction and Two-Sided Private Information, seminar at the WHU Otto Beisheim School of Business	January 13
C6 (Peitz/Stahl)		
Name	Topic	Dates
Konrad Stahl	Participation in the Annual Conference of the Association for Competition Economics, Presentation on "Partial Integration"	December 13-14
Konrad Stahl	Université Libre de Bruxelles, cooperation with Patrick Legros and Matthias Hunold (Chief Economist's Team, DG Comp.)	January 20-24
Konrad Stahl	SFB-TR-17 seminar Berlin, talk on "Market Transparency, Adverse Selection, and Moral Hazard"	January 27
Konrad Stahl	Research in Beijing, cooperation with Prof. Alex White, Tsinghua University, talks at Tsinghua and Peking Universities	February 19-26
Konrad Stahl	Participation in CESifo Area Conference in Microeconomics in Munich, talk on "Market Transparency, Adverse Selection, and Moral Hazard"	February 28-March 1

Malin Arve	Visit and seminar presentation on "Long-Term Procurement under Uncertainty: Optimal Design and Implications for Renegotiation and Tender Procedures" at the University of Tilburg	January 15-17
C8 (Falk)		
Name	Topic	Dates
Armin Falk	Wissenschaftlichen Kolloquium am Zentralinstitut für Seelische Gesundheit in Mannheim	February 11
Matthias Wibral	How Malleable Are Choice Brackets? The Case of Myopic Loss Aversion, BBL Seminar, Universität Innsbruck	January 23

New Discussion Papers

B5 (Schnitzer/Eckel) / A4 (Schmidt)		
Name	Title	Number
Heiner Schumacher, Iris Kesternich, Michael Kosfeld, Joachim Winter	Abstract: We analyze distributional preferences in games in which a decider chooses the provision of a good that benefits a receiver and creates costs for a group of payers. The average decider takes into account the welfare of all parties and has concerns for efficiency. However, she attaches similar weights to small and large groups so that she neglects large provision costs that are dispersed among many payers. This holds regardless of whether the decider benefits from the provision or not. A CES utility function which rationalizes average behavior implies altruism in bilateral situations and welfare-damaging actions when costs are dispersed. Keywords: Social Preferences, Distribution Games, Concentrated Benefits and Dispersed Costs JEL Classification: C91, D63, H00	453

Publications

A4 (Schmidt)		
Name	Topic	Dates
F. Englmaier, G. Mühlheusser, and A. Roider	Optimal Incentive Contracts for Knowledge Workers European Economic Review	forthcoming
Kesternich, I., Heiss, F., McFadden, D., Winter, J	Suit the action to the word, the word to the action: Hypothetical choices and real decisions in Medicare Part D Journal of Health Economics, 32, 1313-1324 (2013)	
Heiss, F., Leive, A.; McFadden, D., Winter, J	Plan selection in Medicare Part D: Evidence from administrative data Journal of Health Economics, 32, 1325-1344 (2013)	
Englmaier, F., Strasser, S., Winter, J.	Worker characteristics and wage differentials: evidence from a gift-exchange experiment. Journal of Economic Behavior and Organization, 97, 185-203 (2014)	
B4 (Kräkel)		
Name	Topic	Dates
M. Kräkel	"Optimal Seedings in Elimination Tournaments Revisited" Economic Theory Bulletin	forthcoming

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