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# **Newsletter No. 3**

# **March 2012**

#### SFB/TR 15 Seminars

| Berlin      |   |   |
|-------------|---|---|
| Date        | Speaker (Institution)                                       | Title   |
| February 6  | Kai A. Konrad (MPI München)                                 | Evolutionarily stable in-group favouritism and out-group spite in intergroup conflict           |
| February 13 | Georg Nöldeke (University Basel)                            | Stable Marriage and Search Frictions  |
| Mannheim    |   |   |
| Date        | Speaker (Institution)                                       | Title   |
| March 6     | Achim Wambach (Universität Köln)                            | Profitable contract menus in competitive insurance markets with adverse selection               |
| March 30    | Jean-Francois Houde (University of Wisconsin, Madison, USA) | Price competition and concentration in search markets: Empirical evidence from mortgage lending |

#### External Research Visits, Lectures and Seminars of SFB/TR 15 Members

| A2 (Konrad)              |   |               |
|--------------------------|---|---------------|
| Name                     | Topic   | Dates         |
| Kai A. Konrad            | Future Architecture of the Euro, DIW Berlin, Germany  | January 27    |
| Kai A. Konrad            | Evolutionarily stable in-group favouritism and out-group spite in intergroup conflict, Verein für Socialpolitik, Köln, Germany              | February 10   |
| A4 (Schmidt)             |   |               |
| Name                     | Topic   | Dates         |
| Klaus Schmidt            | You Owe Me, Universitat Autonoma of Barcelona   | March 27      |
| Joachim Winter           | Plan selection in Medicare Part D: Evidence from administrative data, Annual Meeting of the American Economic Association, Chicago, IL, USA | January 7     |
| Joachim Winter           | The effects of World War II on economic and health outcomes across Europe, University of Cologne, Germany                                   | January 25    |
| Joachim Winter           | Institute for Fiscal Studies, London, UK  | March 7 - 9   |
| Joachim Winter           | Schaeffer Health Policy Center, University of Southern California, Los Angeles, USA   | March 12 - 28 |
| A7 (Strausz/Wolfstetter) |   |               |
| Name                     | Topic   | Dates         |
| Roland Strausz           | Ausschuß Industrieökonomik - Tagung 2012, Munich, Germany (talk: "Benefits of Sequential Screening")  | February 23   |

| B7 (Marin)                                     |   |                   |
|--|---|-------------------|
| Name   | Topic   | Dates             |
| Dalia Marin (joint with Francesca Fabbri (B7)) | What Explains the Rise of CEO Pay in Germany?,<br>Economic Policy Seminar at Bruegel, Brussels, Belgium   | February 2        |
| C5 (Nocke)                                     |   |                   |
| Name   | Topic   | Dates             |
| Volker Nocke                                   | Globalization and Multiproduct Firms (Research Seminar, Bundesbank, Frankfurt/Main)   | March 9           |
| Volker Nocke                                   | Vertical Integration, Foreclosure and Multilateral Relations (Inaugural Conference of the Leibniz Science Campus, Mannheim)   | March 29-30       |
| C9 (Schmidt-Dengler/von Thadden)               |   |                   |
| Name   | Topic   | Dates             |
| Andras Niedermayer                             | Assessing the Performance of Simple Contracts Empirically:<br>The Case of Percentage Fees (International Industrial<br>Organization Conference, Arlington, VA, USA) | March 16-18       |
| Andras Niedermayer                             | Concordia University (host: Artyom Shneyerov, topic: Search Platforms)  | March 19-April 15 |

### **New Discussion Papers**

| A4 (Schmidt)  |   |        |
|---|---|--------|
| Name  | Title   | Number |
| Joachim Winter (joint with<br>Stefan Vetter (A4), Florian<br>Heiss (NA), Daniel<br>McFadden (NA)) | Abstract: The new Medicare Part D program provides prescription drug coverage for older Americans through highly subsidized and tightly regulated plans offered by private insurance firms. For most eligible individuals without coverage from other sources, obtaining Part D coverage would be rational, but it requires active enrollment and plan choice decisions. We investigate if non-enrollment in Medicare Part D can partly be explained by risk aversion. Data are taken from a national online survey conducted just after the introduction Part D. The survey included a context-free and a context-related hypothetical lottery to measure an individual's attitude towards risk. Respondents who are risk tolerant according to these measures were significantly less likely to enroll in Part D. We also illustrate that hypothetical choice questions designed to elicit risk attitudes are subject to reference-point effects. Even minor differences in the priming of respondents can result in potentially misleading conclusions about the role of risk aversion in the insurance decisions.  Keywords: Risk aversion, Medicare Part D, heterogeneous preferences, insurance demand, survey design JEL classification: D03, D81, H51, I1, 2012 | 373    |

| B4 (Kräkel)                                    |  |        |
|--|--|--------|
| Name   | Title  | Number |
| Petra Nieken (joint with Patrick Schmitz (NA)) | Repeated moral hazard and contracts with memory: A laboratory experiment  Abstract: This paper reports data from a laboratory experiment on two-period moral hazard problems. The findings corroborate the contract-theoretic insight that even though the periods are technologically unrelated, due to incentive considerations principals can benefit from offering long-term contracts that exhibit memory.  Keywords: Repeated moral hazard; Sequential hidden actions; Laboratory experiment  JEL classification: D82, J33; 2012 | 372    |

### **Publications**

| A4 (Schmidt)   |   |               |
|--|---|---------------|
| Name   | Topic   | Dates         |
| Joachim Winter (joint with Christian Traxler (NA))                   | Survey evidence on conditional norm enforcement,<br>European Journal of Political Economy   | 2012          |
| A7 (Strausz/Wolfs  | tetter)   |               |
| Name   | Topic   | Dates         |
| Roland Strausz   | Mediated Contracts and Mechanism Design, Journal of Economic Theory, accepted for publication   | 2012          |
| Roland Strausz (joint with Daniel Krähmer A5)                        | Comments to Correlated information, mechanism design and informational rents [J. Econ. Theory 123 (2) (2005) 210-217]", Journal of Economic Theory, 146, 2159-2164          | 2011          |
| B4 (Kräkel)  |   |               |
| Name   | Topic   | Dates         |
| Petra Nieken (joint with Patrick Schmitz (NA))                       | Repeated moral hazard and contracts with memory: A laboratory experiment, Games and Economic Behavior, forthcoming, Peer-reviewed: yes, Kind of outlet: Scientific journals | 2012          |
| C2 (Harhoff/Peitz)   |   |               |
| Name   | Topic   | Dates         |
| Dietmar Harhoff (joint with<br>Marc Gruber (NA), Karin<br>Hoisl (NA) | Knowledge Recombination across Technological<br>Boundaries: Scientists vs. Engineers", in: Management<br>Science (accepted for publication)                                 | February 2012 |

### **New/Leaving Staff**

| A1 (Bester/Tröger) |  |         |
|--------------------|--|---------|
| Name               | Topic  | Dates   |
| Johannes Münster   | Is leaving project A1 and will take up a position as associate professor at the University of Cologne, Germany | March 1 |

| B7 (Marin)           |  |           |
|----------------------|--|-----------|
| Name                 | Topic  | Dates     |
| Francesca Fabbri     | Is leaving project B7 and has taken a position as Senior<br>Lecturer at the Norwich Business School (University of East<br>Anglia), London, UK | January 1 |
| C2 (Harhoff/Peitz)   |  |           |
| Name                 | Topic  | Dates     |
| Georg von Graevenitz | Is leaving project C2 and has taken a position as Senior<br>Lecturer at the Norwich Business School (University of East<br>Anglia), London, UK | January 1 |

#### **Visitors**

| A8 (Rady)      |                          |                  |
|----------------|--------------------------|------------------|
| Name           | Speaker (Institution)    | Date             |
| Godfrey Keller | University of Oxford, UK | February 21 - 25 |

#### **Miscellaneous**

| A4 (Schmidt)   |  |            |
|----------------|--|------------|
| Name           | Topic  | Date       |
| Johannes Maier | Successfully completed his PhD dissertation on "Behavior under Risk and in Social Dilemmas: Theoretical and Experimental Approaches" | January 30 |
| Klaus Schmidt  | Member of the scientific advisory board of the Federal Ministry for Economics and Technology   | February 7 |

SFB/TR 15. Speaker: Prof. Dr. Klaus M. Schmidt. Editorial: Tina Brinkmann, University of Munich, Ludwigstraße 28, 80539 München. URL: http://www.sfbtr15.de, phone +49 89 2180 3405, fax +49 89 2180 3510, e-mail: sfb-tr15@vwl.lmu.de. Editorial deadline for SFB/TR 15 newsletter No. 4: Friday, March 30<sup>th</sup>, 2012